

HAUFMANN RED ANGUS .com

“Red Investment” Production Sale

Saturday, **OCTOBER 8, 2011**

1:00 pm CT • At the Ranch

Selling:

- **54 Performance-Tested Bulls**
Performance-tested & registered 1A Red Angus
- **82 Females**
Bred Reg. 1A Red Angus, Reg. Simmental and SimAngus, Commercial Red Angus Heifers

The sale will be
broadcast live on DVAuction.com

DVAuction Broadcasting
Real-time Auctions





Sale Information



(Left to right) Cody, Glen, Diane, Jessica and Chad Halfmann

Welcome all our Red Angus friends!

What an exciting time it is to be in the livestock industry! Demand for quality genetics is getting stronger and Red Angus feeder calves and replacement heifers are highly sought. Demand for U.S. beef continues to grow as cow inventories remain at 60 year record lows and global demand for protein continues to rise.

Cattle are bringing record prices. 550-800 pound steers are recently selling for \$800-\$1000 per head. I'm looking at a packer sheet as I write and heavy weight cattle are selling for \$1.44 on the rail; 2000 pound bulls bring around \$1600 and heavy cull cows \$1100. Take advantage of these prices by trading up aging bulls and older problematic cows for young productive herd sires and quality replacement heifers from Halfmann Red Angus.

We are proud to offer a great set of bulls and females in this year's sale! We believe that the money you spend on our Red genetics is a great investment in your herd's future. This set of bulls has been developed for longevity on a high-roughage forage ration to allow them to naturally express their genetic potential for roughage conversion and carcass quality. The females are fancy, functional and AI bred to Red Angus' top calving ease sire. We also have a superior set of guest consigned Sim-Angus influenced females bred to Red Angus sires.

Halfmann Red Angus supports the commercial cattleman by providing cost-reducing genetics, adding value to calves, and furnishing a wide range of marketing options. We're open to assist our customers with selections or special needs and we guarantee confidentiality on any sight-unseen purchases.

We invite you to view the cattle anytime between now and sale day. Please join us October 7th to view the cattle and on October 8th for the sale (free lunch provided) either on the ranch or online at DVAuction.com.



Dennis and Clifford Halfmann

See you at the sale!

The Halfmanns

Glen, Cody and Chad Halfmann
2501 CR 357 • Miles, TX 76861
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2007 Red Angus Pioneer Breeder of the Year



The Rancher's Guide to EPDs

Courtesy of the Red Angus Assn. of America. For more information on EPDs, visit redangus.org.

EPDs: Expected Progeny Difference – How an animal's future progeny will perform compared to the progeny performance of the average animals in the breed, assuming similar environments and matings of the same genetic value. EPDs in this catalog for sale lots are Fall 2011 non-parent EPDs without accuracies. If accuracies were listed, they would be very low.

(ACC) Accuracy – An expression of reliability of an animal's EPDs. The higher the rating, the more accurate the EPD.

CEM (Calving Ease Direct) EPD: Predicts the probability of calves being born unassisted out of 2-year-old heifers.

BW EPD: Predicts the difference, in pounds, for birth weight, and is also used in the calculation of Red Angus' Calving Ease Direct (CED) EPD.

WW EPD: Predicts the difference, in pounds, for weaning weight (adjusted to age of dam and a standard 205 days of age).

YW EPD: Predicts the expected difference, in pounds, for yearling weight (adjusted to a standard 365 days of age).

Milk EPD: Predicts the difference in maternal production of an individual animal's daughters as expressed by the weaning weight of their calves.

Total Maternal EPD: Predicts the rancher's actual observation of weaning weights of calves raised by an animal's daughters. $TM\ EPD = Milk\ EPD + 1/2\ (WW\ EPD)$

ME (Maintenance Energy) EPD: Predicts a bull's daughters that will require less feed to maintain her body weight and condition; thus increasing profitability.

HPG (Heifer Pregnancy) EPD: Predicts the probability of heifers conceiving to calve at two years of age.

CEM (Calving Ease Maternal) EPD: Predicts the probability of a given animal's daughters calving unassisted at two years of age.

Stayability EPD: Predicts the probability that a bull's daughters will remain in the herd until at least six years of age.

Marb (Marbling) EPD: Predicts differences for carcass marbling score as expressed in marbling score units. Higher marbling scores are positively correlated with higher carcass quality grades.

YG (Yield Grade) EPD: Predicts differences in USDA Yield Grade score, and is expressed in USDA Yield Grade units.

CW (Carcass Weight) EPD: Predicts differences in hot carcass weight and is expressed in pounds, because Red Angus' CW EPD is a multi-trait.

REA (Ribeye Area) EPD: Predicts differences of carcass Rib Eye Area between the 12th and 13th rib.

Fat (Backfat) EPD: Predicts differences for carcass fat depth over the 12th rib, as expressed in inches.

Terms & Conditions

BIDDING DISPUTES: The Auctioneer will settle any disputes as to bids, and his decision on such matters shall be final.

TERMS: Terms of sale are cash. All settlements will be made with the clerks of the sale immediately following the conclusion of the sale and before any cattle will be released.

PURCHASER'S RISK: Each animal becomes the risk of the Buyer as soon as sold. Insurance will be available sale day.

CERTIFICATE OF REGISTRY: A certificate of registry will be furnished to the Buyer for each animal, after settlement has been made.

ANNOUNCEMENTS: Changes or errors of information contained in this catalog relating to the animals offered for sale will be announced from the auction box and such announcements shall take precedence over printed matter in the catalog.

BREEDING GUARANTEE: All animals sold are guaranteed breeders by the Seller. All claims for adjustment or refund must be made in writing within six months of the sale date. In the event an animal is claimed to be a non-breeder, the purchaser may return the animal to the ranch of the seller if in good condition, free of disease and complying with the health requirements of the Seller's state. The Seller will be entitled to six months trial following the return of the animal in which to prove that the animal is a breeder. If at the end of six months, the Seller shall be obligated, at his option, to refund the purchase price, replace the animal with another of equal value, or grant the buyer credit for use on cattle marketed by the seller. The return of the full purchase price shall in any case be deemed full satisfaction and settlement. If the Seller proved the animal to be a breeder, it shall be the obligation of the purchaser to take delivery of the animal at the purchaser's expense. All

animals are guaranteed to be breeders, with the exception of: a) calves under twelve months of age; or b) animals shown by Purchaser after sale; or c) gross negligence or willful misconduct on the part of the Purchaser.

SELLER'S SEMEN RIGHTS: Seller keeps a 50% revenue-sharing breeding interest without possession, in every bull in this catalog unless otherwise noted in this catalog or in the sale day supplement. In the event Seller elects to collect semen from a designated bull, it will be done at Seller's expense and during such time when purchaser is not using the bull for breeding. Future semen collections of the bull must be made known to all owners prior to collecting. These collections and costs will be divided according to each owner's interest, unless otherwise agreed upon mutually by all owners.

LIABILITY: Neither owners, sale managers, clerks nor anyone connected with the sale assumes responsibility, legal or otherwise, for damage of any kind.

CONTRACT: The above terms and conditions shall constitute a contract between the buyer and seller of each animal sold.

IMPLIED WARRANTY: Except for those stated in the terms and conditions, there are no warranties or implies, as to merchantability or fitness for a particular purpose with respect to the cattle being sold in this auction. The warranties set forth in the terms and conditions are in lieu of all other warranties, either expressed or implied, and the remedies provided therein shall be the sole and exclusive remedy of the buyer, or any party claiming through the buyer, for any breach of warranty or guarantee therein provided and all other obligations or liabilities.

Please visit our website, www.halfmannredangus.com for supplement information.



HALFMANN FAMILY

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Cattle Available for Viewing
Fri., October 7, 2011 • 2 p.m.

The sale will be broadcast live on DVAuction.com