



**TNT ANGUS**  
*&*  
**CARTER'S**  
**POLLED HEREFORDS**

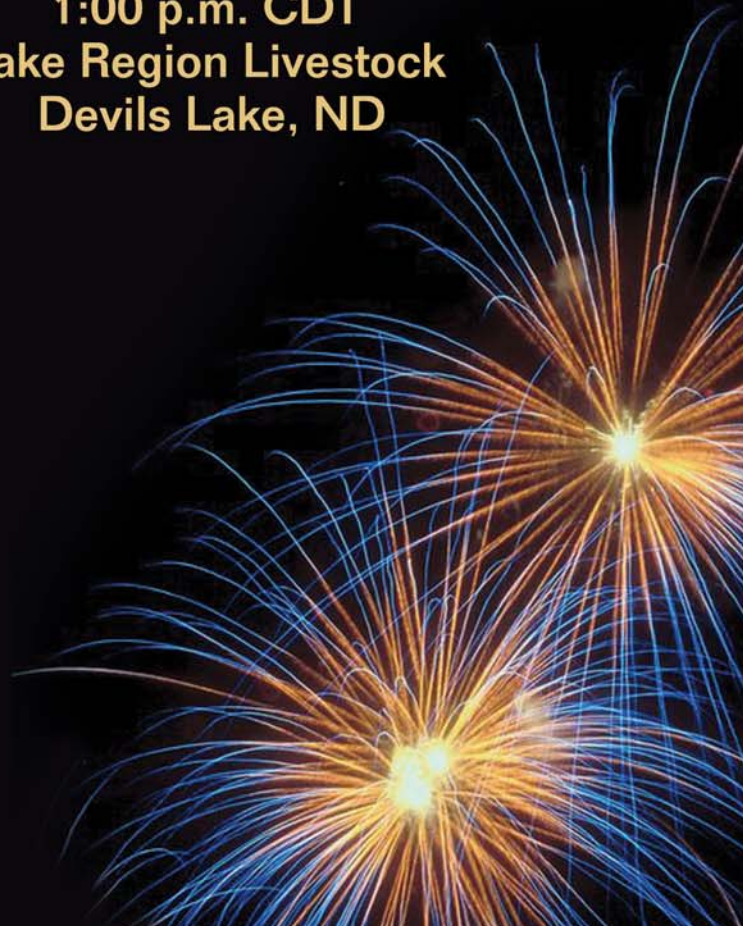
*Annual Production Sale*  
**Saturday**  
**April 12, 2014**

1:00 p.m. CDT  
Lake Region Livestock  
Devils Lake, ND

*Selling 72 Lots*

44 Angus Yearling Bulls  
1 Angus 2-Year-Old Bull  
7 Polled Hereford Yearling Bulls  
20 Angus Yearling Heifers

This sale will be broadcast live on the internet.  
**DVAuction**  
*Broadcasting Real-Time Auctions*  
Real time bidding & proxy bidding available.



Dear Friends and Cattlemen,

The biggest excitement for the family came 10 days after last year's sale when Troy and Jeri welcomed the newest member to the family. Harlee Carter was born April 23, 2013. Harlee and the rest of the family would like to welcome you to our 2014 production sale!

We would like to extend a heartfelt thank you to everyone who has supported us in the past years. It is a privilege to be your source for seedstock whether you're in the market for a new herd bull or a replacement heifer. We thank you for your past support and look forward to your future success with our program.

Times are as exciting as they have ever been in the cow calf operation. Beef cattle producers are in the driver's seat, and are being rewarded handsomely with the markets. Now is the time to keep pushing performance and updating genetics. The hard work and dedication everyone has put into their cow herds is truly paying off.

We have always strived to offer you the most performance oriented cattle possible. We believe in live calves and pay-weight. Our customers make a living on selling live calves that weigh. We do our best to offer cattle that are the right kind. Sound structured cattle with length, muscle, and rib. You need length to get weight. You need muscle to sell beef. Just as importantly you need capacity in your cow herd. We feel this offering excels in those basic traits.

Our cow herd gets stronger every year. We have always emphasized udder quality and longevity in our females. If they can't do it in our herd we feel you don't need it in yours. Every breeding season is an opportunity to improve your genetic base, and each spring we do our absolute best to use bulls either AI or naturally that will improve the female they are servicing. Just getting cows bred isn't enough anymore. Bulls need to breed cows, but they need to add value as well.

The bulls were developed on a TMR ration consisting of chopped hay, silage, corn, protein supplement from JR Feeds, and a mineral supplement. The ration never got above 48 mcal. It's not a "hot" ration. We develop bulls to express their genetic potential in addition to providing soundness and structural integrity. The adjusted 205 and 365 day weights were all adjusted through AHIR (Angus Herd Improvement Records). Birth weights are all recorded with a hand held scale. We believe in the importance of an actual birth weight instead of relying on a tape measure to guess on birth weight.

The heifers in the offering were cut right out of the replacement pen. All the heifers we retained on the farm were in the same pen all year. They were fed free choice BMR sorghum and supplemented with a silage ration. We don't like fat heifers. These heifers are in their working clothes and ready to go. We know heifers look better with more cover, but we don't believe in that. Fat heifers have trouble breeding after they get turned out on grass. These heifers are an excellent set. We hear a lot of success stories on how well our heifers have done for our customers in the past. This is another excellent opportunity.

The bulls will be scrotal measured and fertility tested prior to the sale. As always our cattle come fully guaranteed. If you have any problems with them let us know as soon as possible and we will do everything and anything we can to make it right with you. We take pride in customer service.

Sincerely,

The Carters





# OUR PRIDE & JOY!



**TNT ANGUS  
CARTER'S  
POLLED HEREFORDS**  
6760 92nd St. NE  
ROCKLAKE, ND 58365

PRSTD  
FIRST CLASS  
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PAID  
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